A 67.40/2: (March 14, 1980)

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

March 14, 1980

0682 Broilers (Canada). Would like 500 tons of small broiler chickens - 2 to 3 lbs., USDA Grade A. Delivery as soon as possible. Destination United Arab Emirates. Bank ref: Furnished on request. Contact: G. E. Boyle, 6B Arnold Drive, Nepean, Ontario, K2H 6V9, Canada. Phone: (613) 829-0232.

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0683-0684 Syrup, pancake mix (West Germany). Needs maple syrup and pancake mix, initially sampling quantities, good quality, packed in consumer size cans and boxes. Bank ref: Bayerische Vereinsbank, Muenchen. Contact: Herrn F. Schieth, Skandinavien-UND Sued-Import GMBH, Postfach 210280, D-8000 Muenchen, W. Germany. Telex: 05/215898. Cable: SKANDIMPORT. Phone: 089/169562.

0685 Corn (Benin). Wishes to buy corn, 6,000 tons annually, #3 yellow, in 50 kilo bags. Delivery as soon as possible. Quote CIF Contonou. Bank ref: Banque Beninoise Pour Le Development, No. 40-315/00092. Contact: Ahouanhoun Pascal, Bon-Ara, B.P. 1218, Cotonou, Benin. Telex: ENTENT 3558, Attn: African Enterprise. Phone: 313896.

0686-0687 Beef and pork offals (Ivory Coast). Desires beef and pork offals, pasterns and tails, 100 tons of pasterns per month, 100 tons of tails per month, in cartons of 10 kg. or 20 kg. by containers, delivery 60 days from order. Correspondence in French. Requests telex numbers of contacts. Quote CIF Abidjan. Bank ref: B. I. C. I. C. I. Contact: Fian Georges, Entreprise Ivoirienne Fe Produits Congeles, 05 B.P. 248 Abidjan 05, Ivory Coast. Phone: 32-60-11.

0688 Frozen poultry (England). Interested in getting frozen cooked poultry meat and frozen processed poultry products. Quantity: full container-loads. Quality: USDA standards from export approved plants, boxed and frozen - any carton weight. Bank ref: National Westminster Bank Ltd., 62 Derby Road, Stapleford, Nottingham. Contact: I.D. Oliver, Rosedale Foods Ltd., 9B Radcliffe Road, West Bridgeford, Nottingham, England. Telex: 377908. Phone: 0602 866511.

0689 Peanuts (Morocco). Interested in buying peanuts, 1,500 mt, jumbo 38/42, packed in approx. 50 kilo jute bags. Delivery as soon as possible. Samples requested; loading in U.S. port prior to May 31, 1980; transiting through a European port. Quote C&F Morocco; dollars per metric ton. Bank ref: Banque Populaire, Nador. Contact: Said Khalifi, Khalifi, 72 Rue De La Ligue Arabe, Nador, Morocco. Telex: 610 07. Phone: 0(060) 47 04 DUKE.

0690 Rabbit fur skins (Taiwan). U.S. agent for Taiwan firm has inquiry for rabbit fur skins (white or any color, whole or scraps) from 1 to 5 metric tons monthly. Requests prices F.O.B. West Coast Port and CIF Taipei, Taiwan. Samples are requested. Contact: Eddie Batongmalaque, Lejers International Corporation, 22809 South Figueroa Street, Carson, California 90745. Telex: 181149 WEST LSA. Cable: LEJERSC, Carson, California.

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0691 Lentils (Ecuador). Wishes to purchase lentils, 1,000 mt, 6 millimeters in diameter and/or U.S. No. 1, packed in 50 kilo bags. Delivery April-May 1980. Other requirements: max. 2% damaged grain, max. 0.2% heat damaged grains, max. 0.3% insect damaged grains, max. 0.2% foreign matters, and humidity max. 14%, should be 1979-1980 Harvest. Quote C&F Guayaquil. Bank ref: Banco La Previsora, Casilla 1324, Guayaquil, Ecuador, Phone: 306-100. Telex: 04-3219. Contact: Carlos Torres T., Soneca, Mascote y Piedrarita, Guayaquil, Ecuador. Telex: 04-3534 SONECA ED. Phone: 397-428 397-085.

0692 Frozen chicken (Netherlands). Wants to purchase (A) frozen cooked poultry meat, (B) frozen rendered chicken/fowl fat and (C) frozen ready-to-serve broiler parts, full container loads per month. Quality: (A) stripped and diced in cartons, (B) no anti-oxydants, max. peroxide 5% max.,.5% FFA, (C) consumer/catering pack. Prompt delivery. Bank ref: Bank Mees Hope, Rotterdam. Contact: Mrs. Tonia Mees, Mees Trading B.V., Veerkade 9, 3016 De Rotterdam, Netherlands. Telex: 22509. Phone: (0)10-117631.

0693 Chick peas and pigeon peas (South Africa). Desires dried chick and pigeon peas, five hundred tons of each. Quality: medium to top grade for human consumption. Packaging: fifty kilogram bags. Delivery soonest. Quote C&F. Bank ref: Barclays National Bank, Durban North 4051. Contact: K. H. Bhoola, Bhoola's Trading Company, P.O. Box 2394, Durban 4000, South Africa. Telex: 60390 SA. Cable: MAKASONS. Phone: DURBAN 31-1243/4 or 6-2258, Howard. Requirements: sample of dried pigeon peas is required.

0694 Corn (India). Needs white corn, 50,000 metric tons, No. 2, bulk and 50 kilo jute bags. Would like to receive a small sample of 250 grams white corn before dealing.Quote FOB American port and C&F Mombasa. Bank ref: Indian Overseas Bank, 70 Golf Links, New Delhi. Contact: Balbir Singh, The Techno India Company, Golf Links, New Delhi - 110003, India. Cable: TECHNINDIA. Phone: 692929.

0695 Wheat flour (Honduras). Wishes wheat flour. This firm wants to receive offers as soon as possible, CIF Guatemala City, against Letter of Credit including price lists terms of delivery, etc. Contact: Rigoberto Rodriguez, Mgr., Agencia Rodriguez Trading Co., Edif. Midence Soto, Tegucigalpa, D.C., Honduras, C.A. Cable: RODRIGUEZ. Phone: 222508.

0696 Frozen chicken (Qatar). Firm seeks contacts with suppliers of frozen chicken and chicken parts. Competitive prices and prompt delivery. Language of correspondence is English or Arabic. Contact: Abdulhadi Quadaimat, Manager, Gulf Foodstuffs Refrigeration and Trading Company, P.O. Box 5774, Doha, Qatar. Phone: 810003. Telex: 4564 HAMADCO DH.

0697 Tallow (England). Interested in buying 12,000 metric tons top white tallow, solidifying point 40-45 g. For cosmetic and normal soap. Requirement will be 1/2000 metric tons per month. Request quotations C&F Khorramshahr, Iran for above requirement. Contact: D. McWilliams, C. Ramon & Co., Ltd., 29 Oxford Street, London W1, England. Telex: 21308 "RAMON" G. Cable: RAMONCO. Phone: (01) 437-3551.

0698-0708 Chicken, corn, soybean products, rice, oats edible oils, sorghum (Honduras). Needs 1,000 tons (metric frozen chicken, headless, Grade A, Dres. Islamic type, exported from Atlantic Coast; 5,000 tons yellow corn #3; soybean oil,

soybean cake, soybean meal, and soybean flour in 500 ton shipments each, minimum; milled rice; milled oats; edible oils, cotton seed and sunflower; sorghum, in 500 ton shipments, minimum. This firm wants to receive offers as soon as possible, CIF Cortes, or FOB New Orleans and/or Miami, including prices, terms of delivery, etc. Contact: Rigoberto Rodriguex, Mgr., Rodriguez Trading Co., Edif. Midence Soto, Tegucigalpa, Honduras, C.A. Cable: RODRIGUEZ. Phone: 22-2808.

0709 Concentrated juices (Ireland). Interested in supplies of orange, grape and apple juice concentrate. Quantity: according to concentration. Factory will produce initially about 5,000 liters of finished product a day, 75% of which will be orange juice. Quality: determined by price competitiveness. Samples and other data welcomed. Packaging: Prefer bulk drums. Deliver from August 1980 onwards. Quotations preferably CIF Jedda, Saudi Arabia. Contact: James Lawlor, Irish Dairy Board, Gra/Tan House, Lr. Mount Street, Dublin 2, Ireland. Telex: BAINNE 5128. Phone: DUBLIN 785788.

0710 Calves (Greece). Wishes calves for fattening, total 10,000 head, Holstein Fresians or crosses thereof; males, non castrated, 1,500-2,000 head monthly. Two quotations required: (1) weight: min. 130 max. 200 kgs/head, (2) weight: min. 200 max. 300 kgs/head. In both cases specify average weight. Quote CIF Thessaloniki. Bank ref: Commercial Bank of Greece, Veria. Contact: John Kokkoudis, Dimotiki Agora Verias 19, Veria, Greece. Phone: (331) 26531.

0711-0713 Corn, sorghum and barley (Greece). Needs corn, sorghum, barley. Company wants to represent U.S. exporter of feed grains. Importation of these items, presently conducted only by government of Greece, will be handled by private companies after Greece's entry in the EC (1/1/81). Stamou Company currently has feed distribution network in Southern Greece and Aegean Islands handling domestically produced feeds only. Bank ref: Commercial Bank. Contact: Peter Stamou, Stamou Bros Co., 9, Vouliagmenis Street, Athens 407, Greece. Telex: 219603 JOPE GR. Phone: 9215372.

0714-0716 Orange juice, pineapples, & vegetables (Barbados). Needs (A) orange juice, (B) pineapples, (C) vegetables. Quantity: (A) 3,000 kilos weekly, (B) 250 kgs. weekly, (C) 250 kgs. weekly. Quality: fresh vegetable (number one). Wants bids as soon as possible. Phytosanitary permit is required-products mainly for hotel trade. Quote CIF Air Cargo Bridgetown, Barbados. Bank ref: Barclays Bank International Ltd., Bridgetown, Barbados. Contact: Robin Austin, Amis Communications (S.A.) Ltd., Amis Communications (S.A.) Ltd., Palm Beach, Hastings, Christ Church, Bridgetown, Barbados. Cable: AMIS Barbados. Phone: 809-42-73273.

0717-0721 Peas, beans, frozen meat, pickled meat & cheese (Trinidad). Desires to acquire (A) peas & beans, (B) meats, (frozen), (C) pickled meat, (D) cheese and dairy products. Quantity: 1 container of each. Packaging: bags, cartons. Will advise on delivery. English language phytosanitary permit is required. Bank ref: Royal Bank, Pointe-a-Pierre, Trinidad, and Barclays Bank, Queen Street, Port of Spain, Trinidad, W1. Contact: Peter Babwah, Peter Babwah and Assoc., 68-79 Henry Street, Farah Building, Room No. 36, Port of Spain, Trinidad, W1. Cable: MABACOL. Phone: 62-38203; 62-37062.

0722 Apple root stock(Guatemala). Would like to buy apple root stock (Malin, Merton 106). Quantity: 50,000. One year old or about one inch thick at base. May delivery. Phytosanitary certificate is required. Quote CIF Aurora, Guatemala. Bank ref: Banco Del Agro, 9A. Calle 5-39, Zona 1, Guatemala. Contact: Rudy Manuel Solorzano, Alianza Para El Desarrollo Juvenil Comunitario, 6A. Calle 8-43, Zona 2, Guatemala City, Guatemala. Phone: 060-1154.

0723-0725 Cigars, tobacco, & grocery line (Panama). Wishes to buy cigars, tobacco and canned foods in general. Contact: Juan Guy Canavaggio, General Manager, Intercyfa, S.A., P.O. Box 1343, Panama 9A. Telex: CWE 17. Cable: INTERCYFA.

0726 Wheat (Mauritania). Local import-export firm is interested in importing wheat to help meet Mauritania's serious cereal deficit. Firm is interested in initial order of 1,000 tons, with possibility of additional orders. Contact: Abdel Kader, P.O. Box 1013, Nouakchott, La Mauritanie. Telex: 511 M.T.N.

0727 Seafoods (Japan). K. K. NMC Internationa, a management consulting firm located in Masamune-Nakanoshima Building, 3-101 Nakano-Shima 5-Chome, Kita-Ku, Osaka plans to organize a group of 20-30 local supermarket chain operators to visit the U.S. to explore the possibility of importing large quantities of fish. They are interested in fresh, frozen, salted and processed salmon, halibut, shrimp, and others. They wish to visit fisheries and fish processing companies to see what kind of fish and fish products are available for export to Japan. The group members will import fish as a group by retaining the services of a large Osaka-based trading firm. The group tentatively plans to visit Alaska, Seattle, San Francisco, and Los Angeles for 2-3 weeks during June 1980. For additional information contact Jane Puse, Foreign Buyer Program, Room 2015-B, U.S. Department of Commerce, Washington, DC 20230, (202) 377-3265.

0728-0729 Rice & Macaroni (Finland). Wishes to buy instant rice and instant macaroni. Estimated sales volume: 18 metric tons annually of each commodity. Contact: Kimmo Kivi, Sales Manager, Bonsomer, Hertell KY, Merikatu 9, SF-00140 Helsinki 14, Finland. Cable: BONSOMER. Telex: 12-1439 BONSO SF. Phone: 90/625937.

0731 Wheat flour (Canada). Needs wheat flour, 5,000 bags or 500,000 lbs. Quality: 34.35% wet gluten; 20 PPM bromate; 11.8% protein; 0.50% ash; 14.0% moisture. Packaging: 100 lb . bags or bulk. Delivery as soon as possible. Other requirements: destination Dubai, United Arab Emirates. Quote C&F. Bank ref: Upon request. Contact: Jerry Boyle, 6B Arnold Drive, Nepean, Ontario, K2H 6V9, Canada. Phone: (613) 829-0232.

0733 Corn oil (France). Interested in buying corn oil, 25,000 tons, No. 1 and No. 2, full specifications necessary. Deliver as soon as possible. Certificate of origin required. Quote FOB. Contact: Mr. Vaghari, Geremi International, "La Benerie" Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916.11.11.

0734-0735 Walnuts, dried fruits(France). Importer wants to buy walnuts from California and dried fruits, first quality. Deliver as soon as possible. Bank ref: Banque de Paris et Des Pays Bas 37 Cours Pierre Puget, 13006 Marseille. Contact: Paul Roubeau, Manager, Tardy, 49, Tue Grignan, 13006 Marseille, France. Telex: 401542F. Cable: PETARDY. Phone: (91) 33 26 80.

0736 Corn (France). Would like to buy 25,000 tons of corn, No. 2 yellow, full specifications necessary. Packed in bulk. Delivery as soon as possible. U.S. certificate of origin required. Quote FOB. Contact: Mr. Vaghari, Geremi International, "La Benerie" Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916. 11-11.

0737 Sunflower oil (France). Needs to acquire 15,000 tons of sunflower oil. Quality: No. 1 and No. 2. Delivery as soon as possible. Certificate of origin required. Quote FOB. Contact: Mr. Vaghari, Geremi Internationa, "La Benerie" Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916. 11-11.

0738 Semolina of corn (France). Wishes semolina of corn, 12 month contract 1,000 mt per month. Quality: Cendres: 0.95/1.10%; humidity: 12.5/13%; acidity: 0.05% maximum/proteins: 11% minimum/gluten; dry 9.50% minimum. Packaging: bags jute or polypropylen of 50 kg. Delivery March 1980. Quote C&F Luanda and FOB U.S. port. Bank ref: Grindlays Bank, S.A. Quai Du Mont Blanc 1211, Geneva 1, Switzerland. Contact: Mr. Lacroix, Interoceanic World-Wide System INc., c/o CIE Interoceanique De Negoce S.A. Paris, 106, Boulevard Diderot, 75012 Paris, France. Telex: 212329/240179. Phone: 344.58-63 or 344.72-76, or 347.13-39.

0739 Chicken (France). Firm wants to purchase frozen chicken, 10,000 tons, No. 1 with weight 800 gr, full specifications quality necessary, plastic packed. Certificate of origin required. QuoteFOB. Contact: Mr. Vaghari, Geremi International, "La Benerie", Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916. 11-11.

0740 Soya oil (France). Interested in obtaining soya oil, 15,000 tons, No. 1 and No. 2 - full specifications necessary. Delivery as soon as possible. Certificate of origin required. Quote FOB. Contact: Mr. Vaghari, Geremi International, "La Benerie" Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916. 11 11.

0741-0742 Grass, vegetable seeds & flower seeds (United Arab Emirates). Wishes to buy grass seed and vegetable and flower seeds. Contact: Al Mizra Trading Company, Mgr., P.O. Box 6701, ABU Dhabi, United Arab Emirates. Telex: 23010 EM.

0743 Grocery lines (United Arab Emirates). Firm interested in contacting U.S. exporters of processed food products for shipments to Dubai. Firm currently supplying supermarkets and catering firms. Labels must show product date and expire date. Quote C&F. Bank ref: Khalij Commercial Bnak, Dubai, United Arab Emirates. Contact: Vivienne Davidson, Faris Enterprizes, P.O. Box 11328, Dubai, United Arab Emirates. Telex: 46645 HELP EM. Phone: 282331.

0744 Horticultural seeds (West Germany). Wants to buy horticultural seeds (trees, bushes ornamental plants, etc.). Bank ref: Stadtsparkasse in 5650-Solingen. Contact: Mr. Kiehne, Merscheider Str. 285 5650 Solingen 11, West Germany. Phone: 2122/330114.

0745 Grocery lines (West Germany). Wants to acquire dried meals and fruit juices and frozen meals and specialties. Import volume will depend on offers received. No special requirements as to price quotation or payment terms. Contact: Mr. Brill, K. J. Quinn GMBH, Gutenbergstr. L8, D-7022 Leinfelden-Echterdingen L, West Germany. Telex: 7 255 510. Phone: 711/752034.

0746 Rice (France). Needs to obtain rice, 25,000 tons, No. 1 white long 4% broken - 25% broken - full specifications necessary. Packaging: 50-75 kg poly bags. U.S. certificate of origin required. Quote FOB. Contact: Mr. Vaghari, Geremi International, "La Benerie" Chemin De La Cote Du Moulin, 78620 Etang La Ville, France. Telex: 698295 F ANS. Phone: 916. 11-11.

0747 Chicken wings (Japan). Wishes chilled and/or frozen chicken wings (3 joint wing), one 20-foot-container load per month, 50 gram wing preferable, 2 kgs. packed in poly bag-6 poly bags to a carton box. Quote C&F or CIF. Bank ref: Chase Manhattan Bank Tokyo Branch. Contact: Norihiko Kudo, Woodward & Dickerson (Japan), Ltd., c/o A.I.U. Bldg., 1-3, Marunouchi 1-Chome, Chiyoda-Ku, Tokyo, Japan. Telex: J 24764. Cable: WOODWARD. Phone: 212-2411.

0748 Canned peaches (Chile). Wants canned cling peaches in water. Quantity: 1,000 metric tons. Quality: in halves 2-2.5 inches diameter packed in tin cans #12 or larger. Delivery soonest. Quote FOB U.S. port. Bank ref: Banco O'Higgins, Santiago. Contact: Pedro Davis Consorcio Agro-Industrial De Malloa S.A., Pedro De Valdivia 295, Santiago, Chile. Cable: MALLOA. Phone: 227522.

0749 Timber (Japan). Wishes to buy American timber such as Oregon pine, Red Cedar, Port Oxford Cedar, Western Hemlock. Quantity: $40,000 as an initial purchase. Quality: 16 to 40 feet long, 12 inches square, assorted length. Packaging: protective packaging for export shipment. Delivery as soon as arrangements can be made. Quote CIF Kobe port. Bank ref: Sanwa Bank, Fukuoka Branch, 10-24 Tenjin 1-Chome, Chuo-Ku, Fukuoka City 810 Japan. Contact: Kenji Tamura, Manager, Orimoto Construction Company K.K., Fukuoka Branch, c/o Sakaeda Bldg. 401, 1-9-8 Hirao, Chuo-Ku, Fukuoka City 810 Japan. Telex: 662453. Phone: 092-524-0727.

0750 Corn (Egypt). Tender No. GASC/54-80/ARE for 100,000 mt U.S. No. 2 or better yellow corn in bulk to be shipped in May and June 1980. Commodity to be financed under A.I.D. Grant No. 263-0119. Bid opening will be March 25, 1980 at 12:00 noon, Cairo time. A copy of the IFB, including complete specifications, terms and conditions may be obtained from the Embassy of the Arab Republic of Egypt, Commercial and Economic Office, 2715 Connecticut Avenue, N.W., Washington, D. C. 20008, Telephone (202) 234-1414. Purchaser is the General Authority for Supply Commodities, 24 Goumhoria Street, Cairo, Egypt.

0752 Rice (Peru). Peruvian rice millers interested in importing brown rice. Quality: (A) medium grain, (B) brokens 15-20 0/0, (C) foreign material, and paddy 0.5 0/0, (D) red grains 2 0/0, (E) chalky grains 8 0/0, (F) damaged grain 2 0/0, (G) humidity 14 0/0. Immediate import needs are 50,000 mt, milled basis. Estimate another 250,000 mt must be imported prior to commencement 1981 harvest. Aproximate price of product would be very helpful. Interested companies should telex to number 20209 PE CINSA, Attn: Ing. Salvador Ruju, Asociacion de Molineros de Arroz Del Peru.

Foreign Trade Developments

U.S. Food Exhibit in Venezuela. On September 8-10, 1980 a processed food exhibit will be held in the Tamanaco Hotel, Caracas. U.S. processed foods having a promising market potential in Venezuela include the following: Hams and other pork products, beef products and canned meats, whole broilers, whole turkeys, chicken and turkey roll, shell eggs, dry milk and cream, non-fat dried milk, concentrated milk, cheese, apples, pears, grapes, peaches, cherries, raisins, prunes, dates, walnuts, almonds, filberts, pecans, peanuts, canned pears, peaches and fruit cocktail, frozen cherries and other berries, concentrated orange juice and other fruit juices, beverage bases, canned corn, peas and mixed vegetables, dried peas, beans and lentils, macaroni, noodles, pasta, milled rice, cereal preparations, textured soybean protein, popcorn, potato chips, corn chips and other snack items, bakery products, pet food, tomato paste and sauce, soups, peanut butter, breakfast cereal, cooking oils and shortening (bulk), confectionary items, flavoring extracts and syrups, jams, jellies, preserves, fortified food products, and dietetic and health foods. There is a good market potential on a bulk basis for many of the above listed products. FAS services to exhibitors include an exhibit stand, VIP reception, trade lounge, publicity and other trade relations. Participating firms will be charged a $200 participation fee and a shipping charge of $10per case to offset some of the cost of the exhibit services and transportation costs. Those wishing further details should contact: Edward C. Collins, Project Leader, Export Trade Services Division, FAS, U.S. Department of Agricluture. Washington, DC 20250. Phone: (202) 447-7787.

Japanese chilled and frozen tender plans. L I P C will purchase 6799.5 metric tons of frozen beef including 900 metric tons of grainfed cuts at tender on March 18. These cuts must have a kill date no earlier than February 1, 1980 and must deliver by May 31, 1980. Grainfed purchasing plans include 400 metric tons short plate, 200 metric tons strip loin, 300 metric tons skirt plates. Please note that in addition to certification of grade and IMPS number, the yield grade 2 or 3 must be left on the fat cover of all strip loins.

Singapore food regulations. The Government of Singapore-Ministry of Environment has stated that all mayonnaise containing food stabilizer additive Calcium Disodium Ethylent Diamine Tetra Acetate (EDTA) must be removed from Singapore's retail stores. Singapore's food regulations state "EDTA may be used only in canned fish including crustaciaus at a level not exceeding 250 parts per million." Discussion is now under way between the U.S. and Singapore on a release from this restriction. However, until the matter is resolved, it is suggested that U.S. exporters refrain from exporting to Singapore any mayonnaise or other food products containing EDTA outside of those authorized by the Government of Singapore.

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